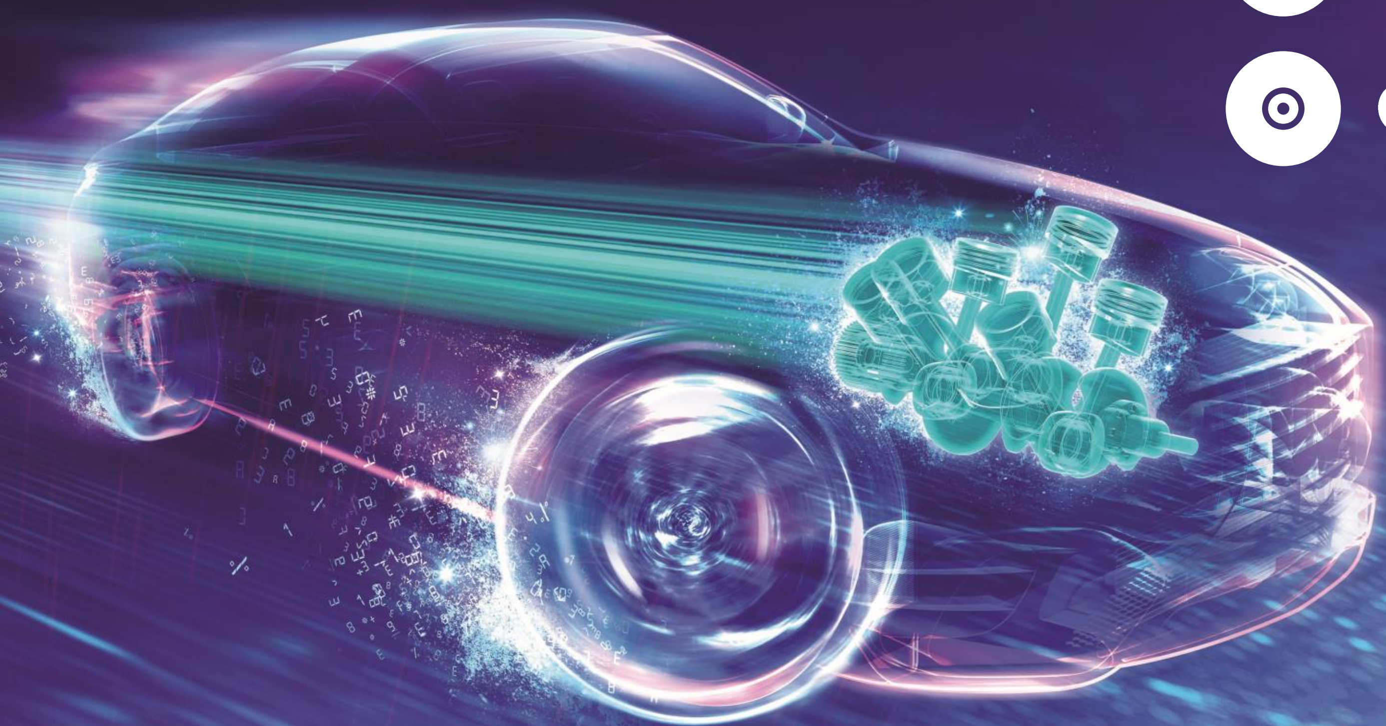
PETRONAS DAGANGAN BERHAD
Analyst Briefing for Q1 FY2021
27 May 2021

FUTURE PROOF

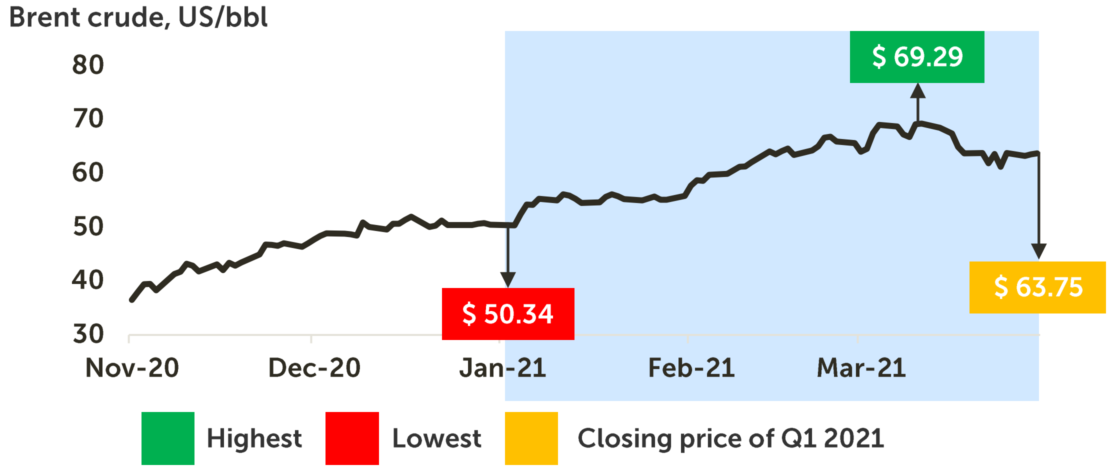
- **Operating Environment**
- **Business & Financial Performances**
- **Moving Forward**
- **Q&A**



Operating Environment in Q1 FY2021

1

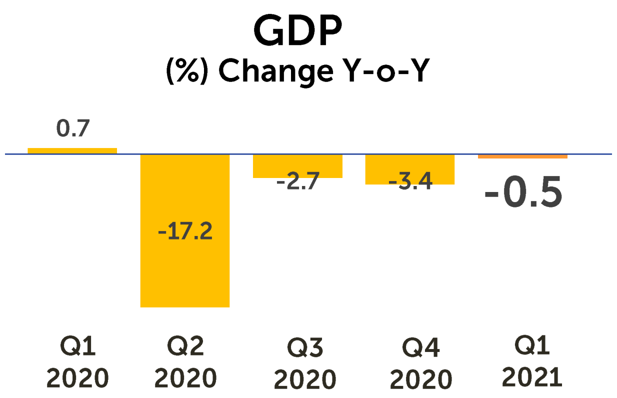
Continued rally of crude oil price towards the $70/bbl mark

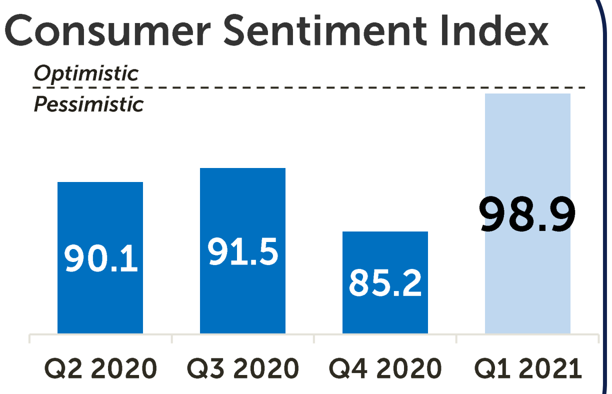


Source: Platts

2

Slight recovery in domestic economy but remained cautious of MCO impact





Source: Bank Negara, MIER

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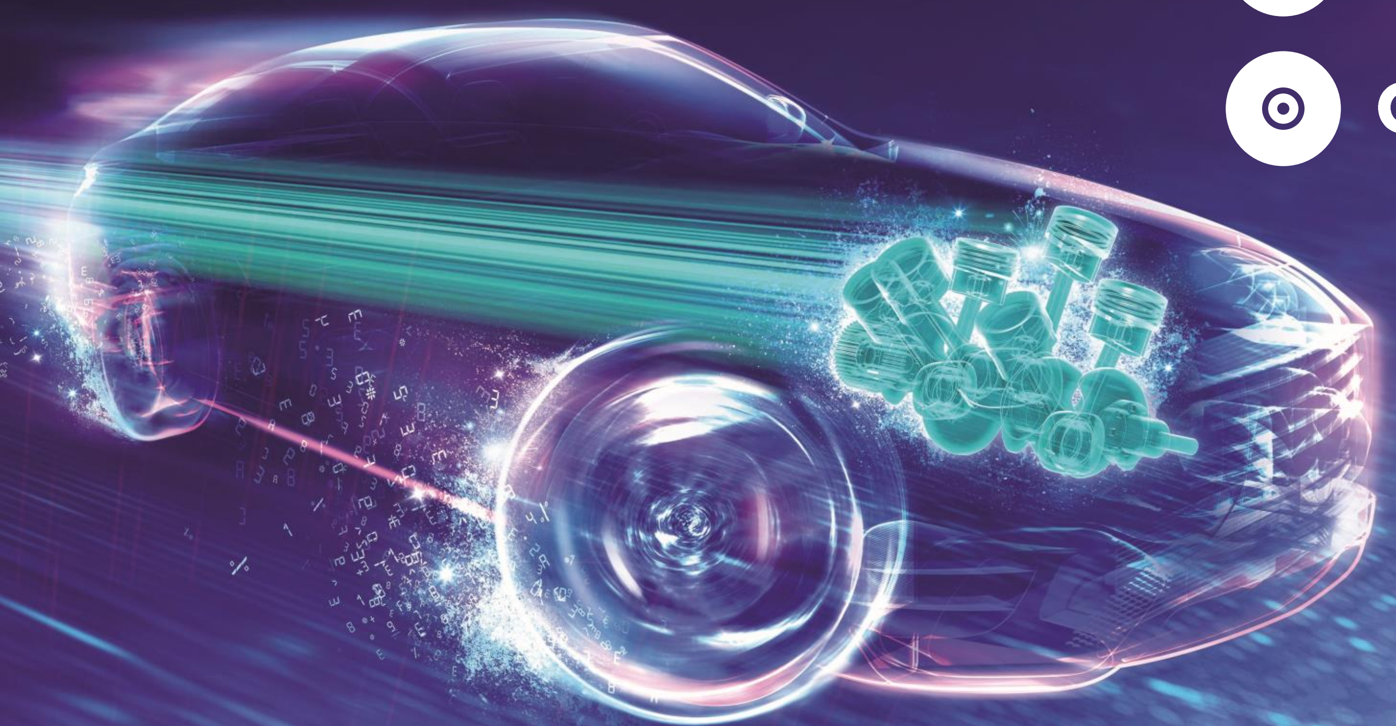
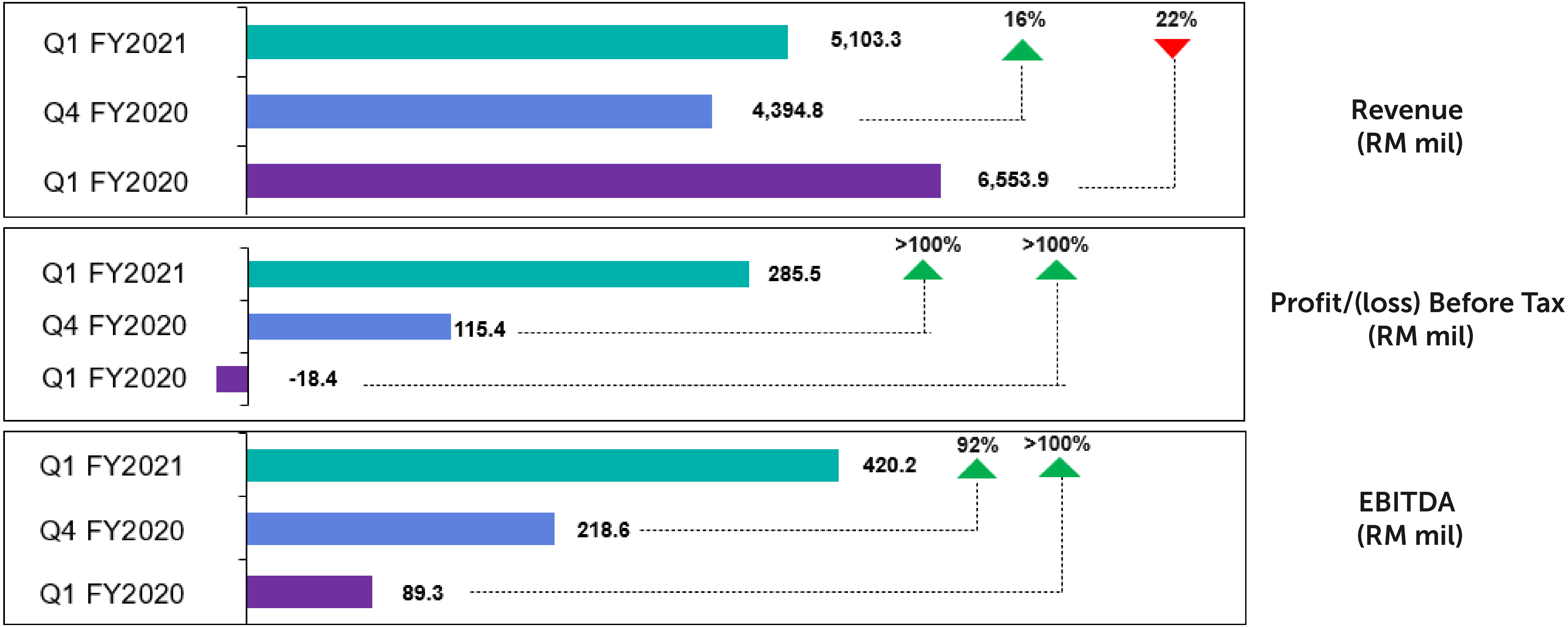


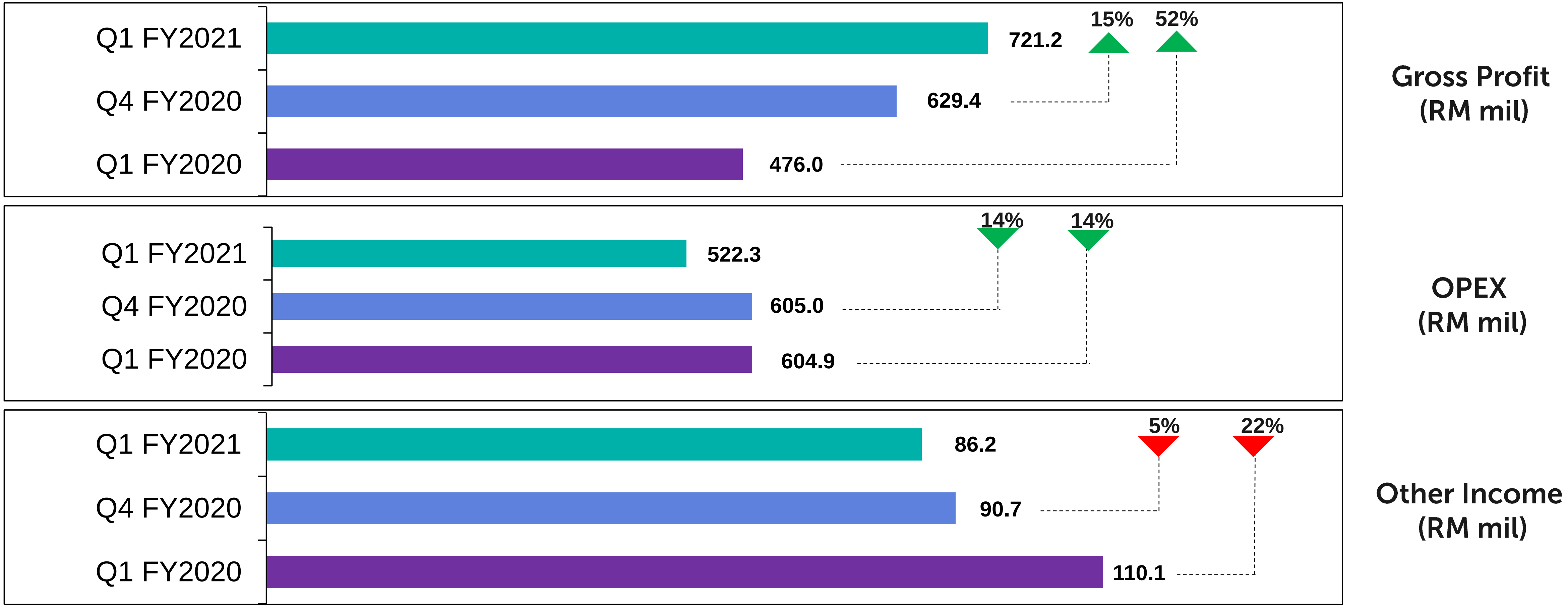
Group Financial Performance (1/2)

Despite lower volume, improved performance in Q1 FY2021, contributed by higher gross profit following higher MOPS prices and lower OPEX, offset by lower other income



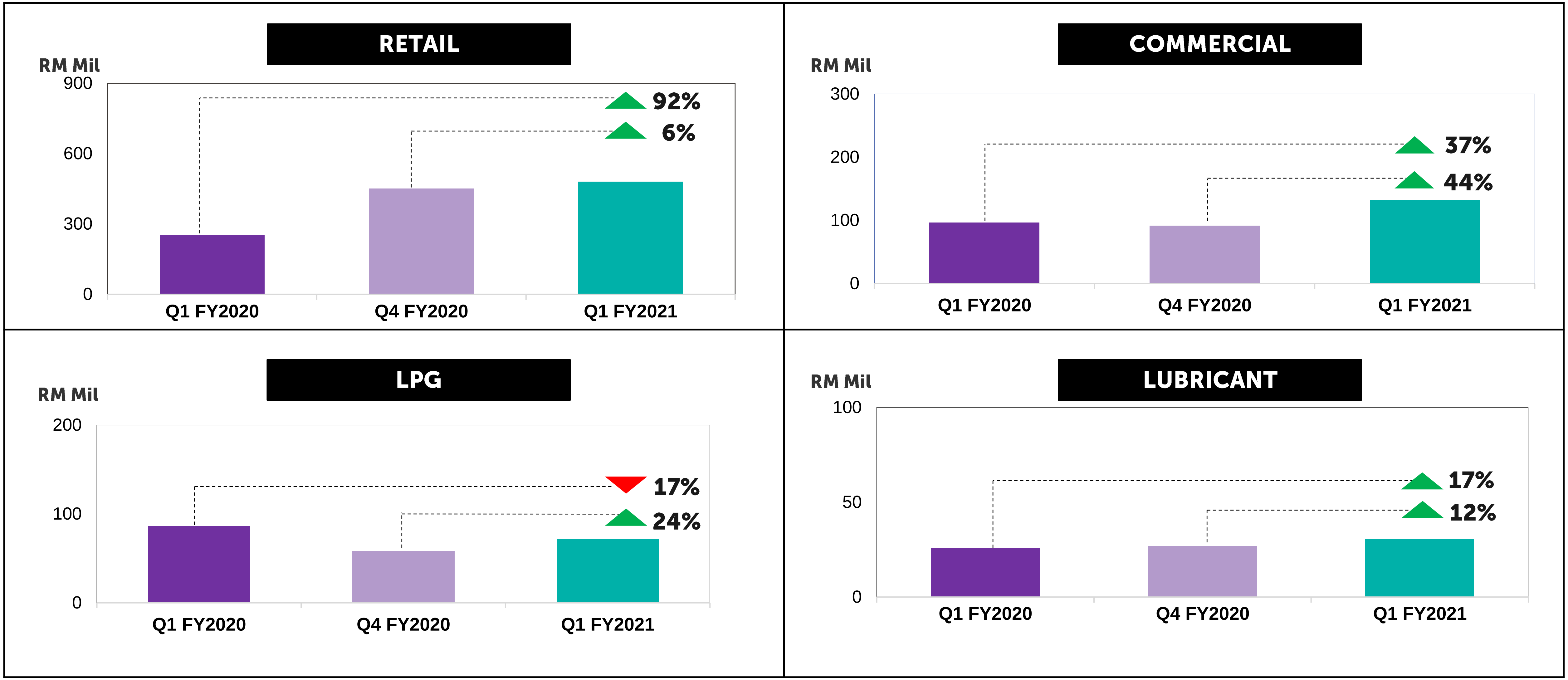
Group Financial Performance (2/2)

Despite lower volume, improved performance in Q1 FY2021, contributed by higher gross profit following higher MOPS prices and lower OPEX, offset by lower other income



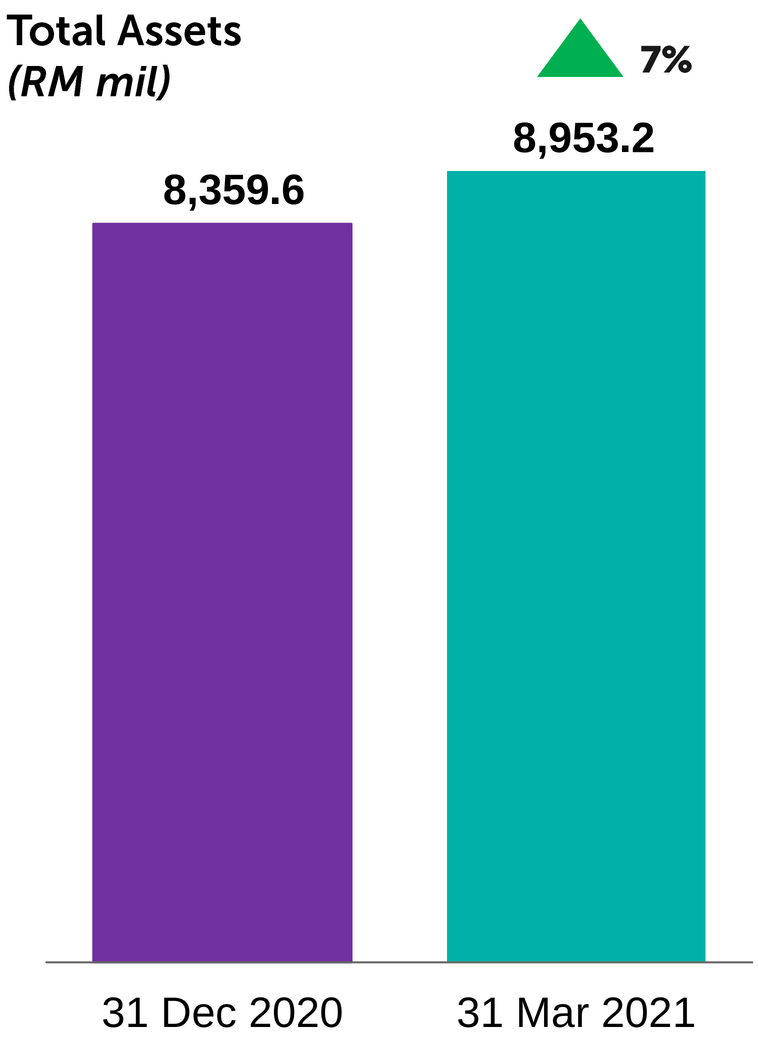
Gross Profit by Business Segments:

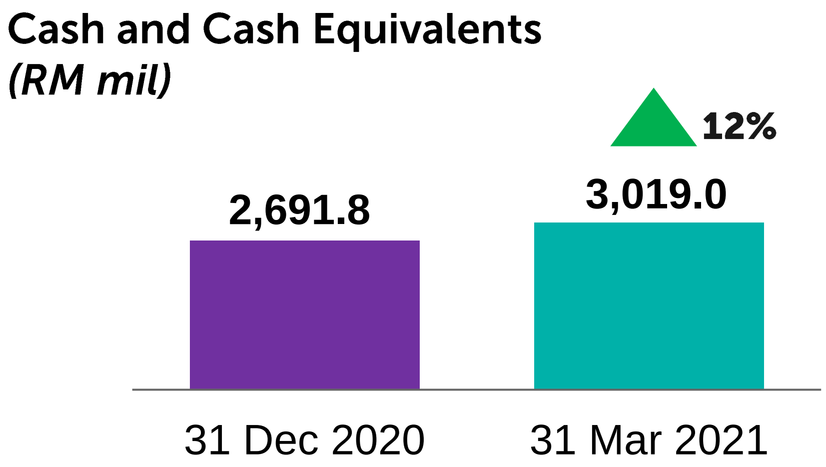
Most business segments recorded higher gross profit in Q1 2021 against SPLY and Q4 2020

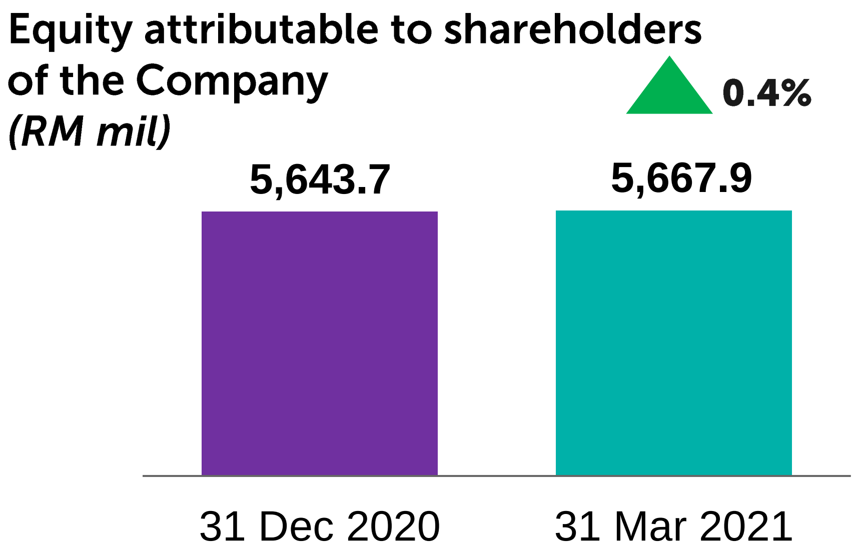


Consolidated Statement of Financial Position

Cash balance increased to RM3.0 billion following improvement in collection from customers in Q1 2021

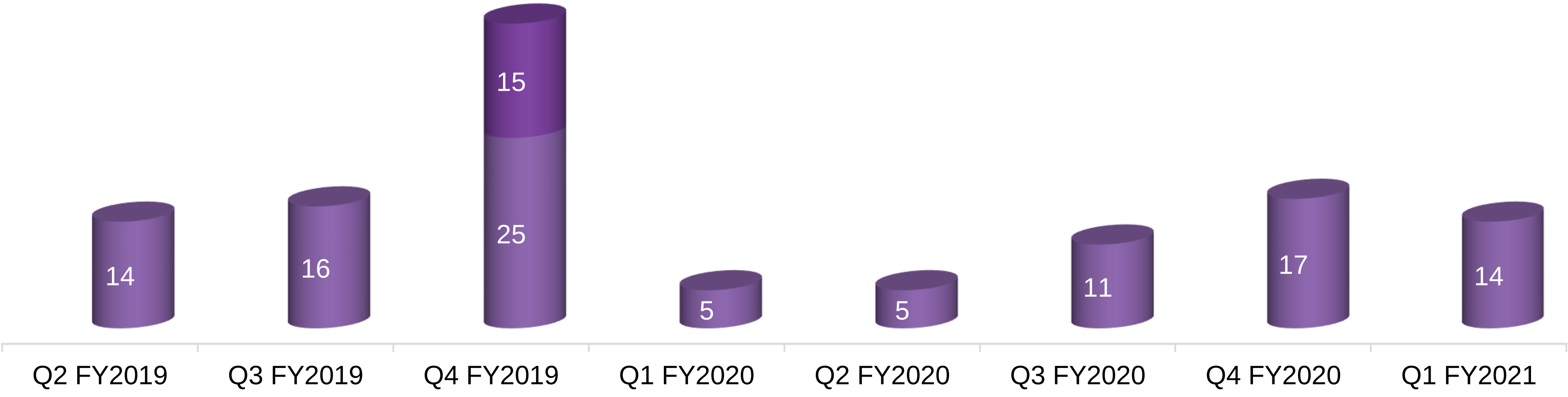






PetDag has declared dividend amounting to 14 sen/share

Dividend per share *(RM sen)*



	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021
Dividend Payout (%)	80	67	311	61	482	52	186	53

For Q1 FY2021, PetDag has declared dividend of 14 sen, with higher dividend per share as compared to Q1 FY2020

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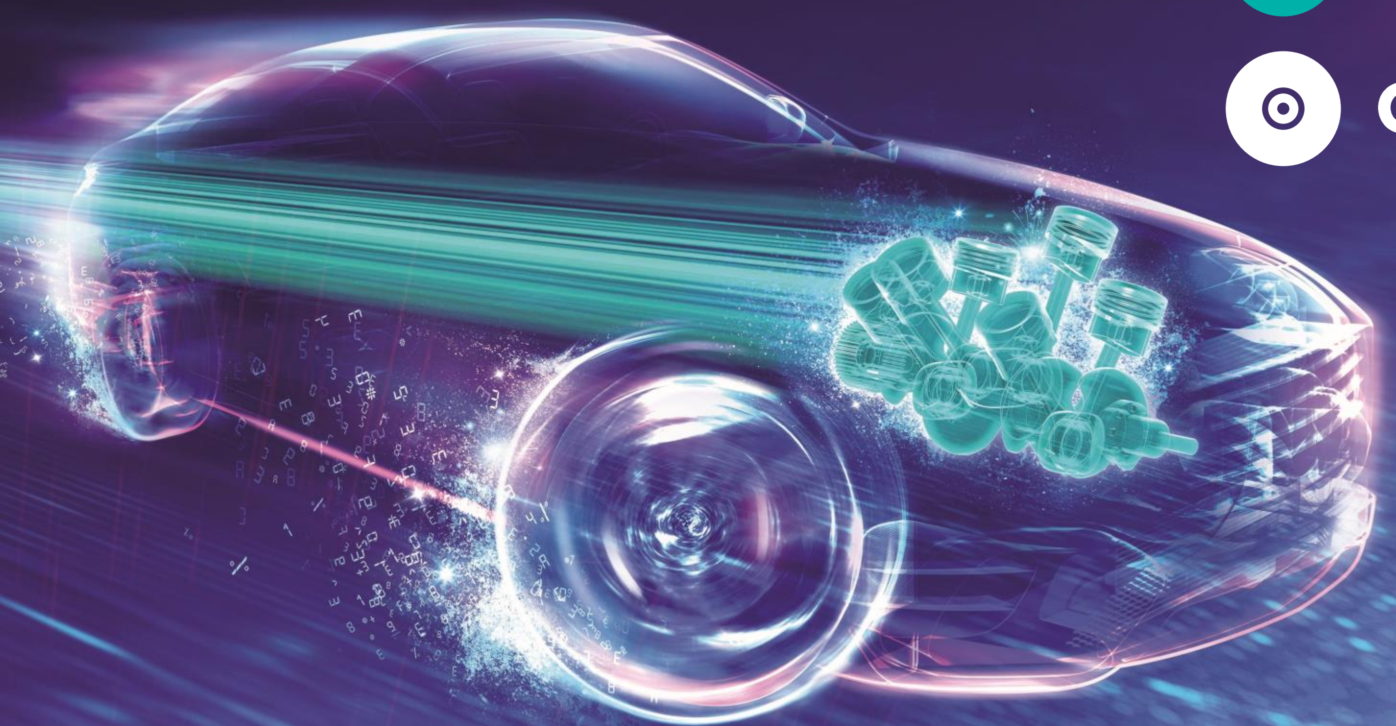


2021 Outlook

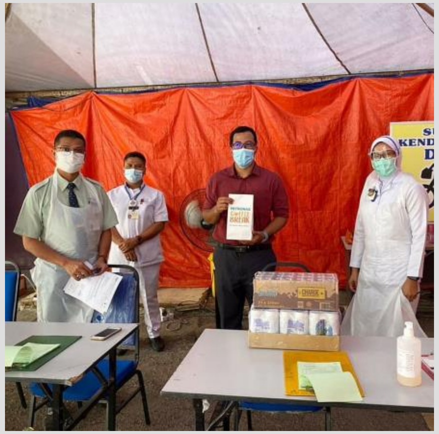
Stricter restriction during MCO 3.0 is another challenging environment

Priorities

- Putting the health and safety of our people and customers first
- Strong focus on cash flow management and risk
- Committed to business strategies
    - Capture demand from latest offers & economic sectors allowed to operate
    - Steadfast to ongoing future-proofing strategies
- Continue our digital transformation
    - To be a data-driven organization
    - Maintain leadership in retail digital offerings, e.g. SETEL, to enable minimal contact

Positive impact to society

Thank you front liners!



Thank you