

GAS PETRONAS

COMMERCIAL LIQUIFIED PETROLEUM GAS

LPG BUSINESS DIVISION
PETRONAS DAGANGAN BERHAD

LIQUIFIED PETROLEUM GAS

ABOUT PDB

PDB is committed to delivering innovative and differentiated offerings to fuel the nation's growth. Driven by our customer-centricity, digitalisation and agile ways of working with sustainability at the core, we strive to elevate the customer experience in the next normal, underpinned by our commitment to make their everyday lives simpler and better.

As we navigate the challenges of COVID-19 and fluctuating Brent price, our path forward remains clear – and that is to future-proof our business. To this end, we continue to leverage PETRONAS' extensive investments in R&D to deliver world-class downstream petroleum products and strengthen our market presence in these four core businesses:

- Retail
- Commercial
- LPG
- Lubricant

The scale of operations, facilities and manpower involved in the day-to-day logistics and distribution network of the Company necessitates a culture that prioritises Health, Safety and Environment. Over the last 38 years, the hard work, determination and dedication of our passionate workforce has seen PDB grow from strength to strength.

RETAIL

Our Retail Business offers superior quality petroleum and non-fuel products and services through over 1,000 PETRONAS stations and over 800 Kedai Mesra respectively. With the introduction of Makan@Mesra, we aim to enhance customers' experience and expand our on-the-go food and beverages solutions with more quality offerings at affordable prices. This is complemented by Setel®, an innovative platform that provides every motorist a seamless experience for retail on-the-go. We also reward loyal customers through the PETRONAS Mesra Loyalty Programme, with offerings from more than 80 partners for instant redemption.





COMMERCIAL

Our Commercial Business, markets Diesel, Jet A-1, Fuel Oil, Bitumen, Gasoline, Kerosene, Petroleum Coke and Sulphur, among others, to various industries and market segments including agriculture, aviation, mining and quarrying, bunker, construction, manufacturing and services. We also offer a suite of cleaner energy solutions through Liquefied Natural Gas bunkering solutions to meet marine customers' emerging needs, as well as Virtual Pipeline System to deliver LNG on road to off-grid customers in Peninsular Malaysia.

LPG

Our LPG Business is the market leader in Malaysia, offering LPG to the Household, Commercial and Industrial segments. Being Malaysia's No. 1 Cooking Gas in the Household segment, we have further expanded the availability of LPG gas cylinders at selected PETRONAS stations nationwide. For the Commercial and Industrial segments, we constantly strive to add value to our customers through our fully integrated LPG product offerings as well as providing technical solutions to support their business.

Our products are designed to meet safety standards and supplied through the nation's largest LPG supply and distribution network. This comprises of eight terminals and bottling facilities as well as more than 300 LPG Channel Members consisting of premier dealers, dealers and bulk dealers.

LUBRICANT

Our Lubricant Business offers premium lubricant products based on Fluid Technology Solutions including Passenger Car Motor Oils, Commercial Vehicle Lubricants as well as Industrial and Marine Lubricants that cater for consumers and commercial customers, via three flagship brands, PETRONAS Syntium, PETRONAS Sprinta and PETRONAS Urania. Beyond Malaysia, we also operate in Thailand through our subsidiary, PETRONAS International Marketing (Thailand) Co. Ltd.

WHO ARE WE?



A leading fully integrated LPG product and technical solutions provider designed to add value to your business needs in a reliable, safe and timely manner through the largest distribution network in Malaysia.



OUR PRODUCTS

LPG C50 manifold system
is installed by PDB
Engineering in
accordance to MS830 and
PTS to enhance safety
standards.



GAS PETRONAS C50

- Scheduled safety checks and comprehensive drivers training scheme with strict adherence to HSSE standards.
- Tank farm installation will be carried out by highly trained safety personnel.
- Telemetric ATG enables us to monitor LPG usage which allows supplier to refuel when required.
- RQ cost for LPG bulk facility will be borne by PDB.
- Immediate, quick, safe and scheduled (if requested) products delivery to customers via largest distribution network.
- LPG C50 manifold system is installed by PDB Engineering in accordance to MS830 and PTS to enhance safety standards.
- Scheduled cylinder maintenance ensures high safety standards are followed.
- LPG own account management where customers are able to view/place orders and monitor credit via E-service web based facility.
- Free LPG product handling and safety briefing by our highly trained sales personnel as and when required.

BULK LPG

- Scheduled safety checks and comprehensive drivers training scheme with strict adherence to HSSE standards (to insert in our DDC trainings for RT drivers).
- Reliable and efficient supply, reducing delivery intervals and time needed to manage a delivery via all of our terminals nationwide.
- Minimal/no cost involved for farm tank installation (T&C applied). This depends on the tank farm size and LPG usage. Only payment for LPG is required.
- Tele-metric ATG enables us to monitor your LPG usage level. This lets us know when refuelling is required.
- Installation is carried out by highly trained safety personnel.
- Able to deliver within allocated delivery window by customer (T&C applied).
- Genuine products delivered to customers i.e DN produced by our terminal straight to customers' facility.
- RQ for LPG bulk facility for every 10-year interval cost is borne by PDB (T&C applied).
- Free LPG product handling and safety briefing by our highly trained sales personnel.
- Enhanced safety standard via MS830 and PTS compliance facility installation by PDB.
- Monthly visual inspection for LPG facility installed by customers/PDB (if required) and scheduled annual maintenance for LPG facility by PDB's appointed competent contractors.
- LPG own account management where customers are able to view/place orders and monitor credit via E-service web based facility.
- Genuine products delivered to customers.



PETRONAS supplies LPG in bulk quantities to out industrial and commercial clients from PDB's nationwide supply network.

Bulk LPG provides consumers the convenience usage in a safe manner via reliable supply from PETRONAS.



GAS PETRONAS F14

A leading fully integrated LPG products and technical solutions provider designed to add value to your business needs in a reliable, safe and timely manner through the largest distribution network in Malaysia.



LPG PROVIDES THE OPTIMUM ENERGY FOR FORKLIFT OPERATION



SAFE TO OPERATE

Stringent process of quality control and quality assurance from terminal.

CLEANER-BURNING FUEL

Reduces wasted heat and environmentally friendly even when forklift is in operation.



SUITABLE FOR ANY OPERATIONAL REQUIREMENTS

Our cylinders are designed to be robust in order to cater both indoor and outdoor forklift operational requirements.

COST-SAVING

No additional investment required to invest in purchase and disposal of batteries or in new infrastructure for charging bays.



REFUELING

Quick and hassle-free way of refuelling ensures less downtime in operations.

GAS PETRONAS C14C

OUR C14C EMITS TRUE BLUE FLAME

WHICH HAS THE FOLLOWING BENEFITS:

Why choose the True Blue Flame?

- Complete burn of true blue flame ensures the heat is spread accross your whole pan.
- Heats pan faster as the flame is hotter than common red or yellow flame.
- Faster cooking reduces gas usage thus making it a better option.
- Burns with cleaner flame without burning your pots and pans.

We provide C14C cylinders for commercial and industrial use such as restaurants, laundries and small industries usage.



SUPPLY NETWORK

VALUE CREATION THROUGH OUR EXTENSIVE NETWORK AREAS OF OPERATION



LPG TERMINALS AND BOTTLING FACILITIES

- | | |
|-----------------|-----------------|
| 1. Bintulu | 5. Pasir Gudang |
| 2. Kertih | 6. Prai |
| 3. Kuching (JV) | 7. Sepangar Bay |
| 4. Melaka | 8. Tawau (JV) |

OFFICES

- | | |
|-----------------|------------------|
| 1. Kuala Lumpur | 4. Kuantan |
| 2. Prai | 5. Kuching |
| 3. Johor Bahru | 6. Kota Kinabalu |









MAIN OFFICE

**LPG BUSINESS DIVISION
PETRONAS DAGANGAN BERHAD**

**PETRONAS TWIN TOWERS
KUALA LUMPUR CITY CENTRE
50088 KUALA LUMPUR**

LPG BUSINESS DIVISION
PETRONAS DAGANGAN BERHAD

